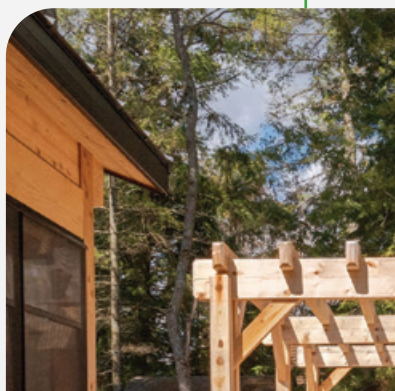


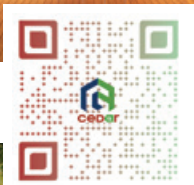


EARLY BUY GUIDE 2027



WESTERN RED CEDAR

BOOKING OFFERS 2027



FOR MORE PROGRAM AND
ORDERING INFORMATION

TRUCKLOAD OFFER

SAVE UP 10% ON
TRUCKLOAD PURCHASES

- Max. 2 products per TL only. Ex. 5/4x6 and 2x6
- Truckload Volume = 50,000 to 55,000 FBM
- Please provide tallies and quantities to your Gillfor Account Manager for pricing.



MULTI-LIFT OFFER

- 2% - LESS THAN \$20K (minimum 3 lifts)
- 3% - \$20k - \$35k
- 4% - \$35k - \$50k
- 5% - \$50k+

Only applicable on Decking and Fencing products
(2x4, 2x6, 5/4x6, 1x6, 2x8, 2x10, 2x12, 4x4 and 6x6)

Prices as presented on the price pages.
Booking Terms: Net June 1.
Prices subject to change.

ORDER DEADLINE : DECEMBER 11, 2026

SALES METRICS 2026

SALES BY COLLECTION

FENCE	28.3%
5/4 DECKING	28.1%
DIMENSIONAL	19.7%
2X6 DECKING	12.4%
TRIM	4.8%
SQUARES	3.6%
PATTERNS & SIDING	3.2%

DIMENSIONAL SALES BY WIDTH

2 x 2"	10.1%
2 x 4"	73.1%
2 x 8"	12.6%
2 x 10"	3.1%
2 x 12"	1%

SQUARE SALES BY SIZE

4 x 4"	89.6%
6 x 6"	10.4%



FOR MORE INFORMATION
ON FRASERVIEW FENCE
PANELS, SYLVABOARD, AND
SELKIRK PEAK FIR, CONTACT
YOUR ACCOUNT MANAGER.